

Dearest \_\_\_\_\_,

**Thank you for joining our wonderful Shaklee family, our team! If I can be a protective agent in your life, I couldn't be happier.**

**Member satisfaction takes top priority. To achieve 100% results, I work with my members in 3 phases:**

**1) Getting Started**

**2) Getting result & knowing all your member benefits**

**3) Getting better & Exclusive interests**

### **GETTING STARTED**

Your Personal Shaklee **ID #** \_\_\_\_\_

Your Shaklee Distributor Phone numbers **H** \_\_\_\_\_ **C** \_\_\_\_\_

To Place an order:

**A)** call your Shaklee Distributor **B)** call Shaklee @ 800-Shaklee **C)** online Shaklee.com

Distributor Business Hours \_\_\_\_\_

I always answer the phone when I can. Please leave a message if I don't answer. I am great at returning phone calls. I try my best for same or next day. You can also Text me to cell # above.

**My Goal is to give you the best customer service that I possibly can!**

### **GETTING RESULTS – MEMBER BENEFITS**

**Customer Care & follow-up** : It is my intention to make sure my clients are happy with the results they are experiencing from the products they are using.

My support & coaching for the next couple of weeks, will insure you get positive results for a continued long term healthy lifestyle.

#### **Member Benefits & Sampling Program:**

- 1)** 15% off retail price
- 2)** Celebrate your birthday with gifts - Birthday discounts – Free birthday product
- 3)** Monthly Loyalty Orders = Earn Points=\$ -With every monthly loyalty order you place – earn points that you can redeem for free products of choice.
- 4)** Appreciation Buyer Club –After 5 orders, take \$50 off your next order
- 5)** Referral Program – Refer family or friends & get 10% off next Shaklee order
- 6)** Samples – new product experiences, or try before you buy
- 7)** Exclusive Member Promos – Do you give me permission to Share promos that Shaklee occasionally releases exclusively to members?

### **Getting Better – Exclusive Interests**

**Member Orientation Conf. Call** - Hear the Shaklee Difference, the science, clinicals, & full Shaklee Story

**5 Product Lines Intro** – Do I have permission to introduce Products from other product lines that will benefit you? We currently have Nutrition, Weight loss, Youth anti-aging Skincare, Get Clean NON-toxic cleaners & laundry

**Growth Program** – Want to continuously get healthier? I would like to introduce enhanced protocols, updated info I obtained & new products that is suited to you in your quest for health. Let's grow together!