

Dearest _____,

Thank you for joining our wonderful Shaklee family, our team! If I can be a protective agent in your life, I couldn't be happier.

Member satisfaction takes top priority. To achieve 100% results, I work with my members in 3 phases:

- 1) **Getting Started**
- 2) **Getting result & knowing all your member benefits**
- 3) **Getting better & Exclusive interests**

GETTING STARTED

Your Personal Shaklee **ID #** _____

Your Shaklee Distributor Phone numbers **H** _____ **C** _____

To Place an order:

A) call your Shaklee Distributor **B)** call Shaklee @ 800-Shaklee **C)** online Shaklee.com

Distributor Business Hours _____

I always answer the phone when I can. Please leave a message if I don't answer. I am great at returning phone calls. I try my best for same or next day. You can also Text me to cell # above.

My Goal is to give you the best customer service that I possibly can!

GETTING RESULTS – MEMBER BENEFITS

Customer Care & follow-up : It is my intention to make sure my clients are happy with the results they are experiencing from the products they are using.

My support & coaching for the next couple of weeks, will insure you get positive results for a continued long term healthy lifestyle.

Member Benefits & Sampling Program:

- 1) **15% off** retail price
- 2) **Celebrate your birthday with gifts** - Birthday discounts - Free birthday product
- 3) **Monthly Loyalty Orders** = Earn Points=\$ -With every monthly loyalty order you place - earn points that you can redeem for free products of choice.
- 4) **Appreciation Buyer Club** -After 5 orders, take \$50 off your next order
- 5) **Referral Program** - Refer family or friends & get 10% off next Shaklee order
- 6) **Samples** - new product experiences, or try before you buy
- 7) **Exclusive Member Promos** - Do you give me permission to Share promos that Shaklee occasionally releases exclusively to members?

Getting Better – Exclusive Interests

Member Orientation Conf. Call - Hear the Shaklee Difference, the science, clinicals, & full Shaklee Story

5 Product Lines Intro – Do I have permission to introduce Products from other product lines that will benefit you? We currently have Nutrition, Weight loss, Youth anti-aging Skincare, Get Clean NON-toxic cleaners & laundry

Growth Program – Want to continuously get healthier? I would like to introduce enhanced protocols, updated info I obtained & new products that is suited to you in your quest for health. Let's grow together!